

Remote Access to Executive Coaching Available Now!

By Mike Huszar, President of DRIVE, Inc.

In February, we introduced 3 certifications now available 100% remotely. These are the same certifications we've provided in the past to individuals and clients, but now require zero travel.

- **Leadership Development**
- **Executive Coaching**
- **Structured Problem Solving (6-Sigma Black Belt Certification)**

We also introduced the seven top advantages of remote engagement in development (repeated here):

Top Advantages to Remote Engagement

- 1) It allows individuals and organizations to improve regardless of the restrictions occurring at any given time (travel restrictions, support resources working from home, social distancing, etc.).
- 2) It allows for greater absorption of materials and understanding of concepts than our traditional approach (In order to make a trip cost-effective, we would tend to work at the client for a full week, requiring them to “drink through a firehose” rather than the metered, paced approach, that comes from 1 to 2 hours of collaboration per week along with homework).
- 3) Outcomes have been greatly improved over the traditional approach (higher completion rates, greater results, improved sustainment).
- 4) Allows multi-site teams to work together on problems without travel.
- 5) Sessions are recorded and allow people that had meeting conflicts review the missed material.
- 6) More cost-effective than the on-site approach.
- 7) Improvement becomes a normal part of people's work rather than scheduling a week-long event and then trying to catch up on the “real work” after the consultant leaves.



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In April, we shared the content and details of Executive Coaching modules. This month, we detail our approach to Structured Problem Solving.

Structured Problem Solving

Each participant (up to 8 participants in the sessions) will first solve a problem utilizing Core Problem Solving (CPS), followed by solving a problem utilizing Intermediate Problem Solving (IPS), and finally utilizing Advanced Problem Solving (APS). The successful completion of all three forms of structured problem solving will result in three solved problems per participant and a Six Sigma Black Belt Certification through Drive. There are up to 20 sessions of one hour each with one week to conduct homework on the individual problems.

Core Problem Solving is designed to be simple and practical, utilizing four tools to determine root causes and implement permanent corrective actions. It follows the A3 approach and can be utilized at all levels of the organization. The premise is that the people selected can become sponsors of problem solvers/learners deeper into the organization in the future.

Intermediate Problem Solving is typically used for customer-related problems and follows an 8D approach with an is/is-not matrix. It is typically utilized at the engineer, quality professional, management level.

Advanced Problem Solving utilizes the full spectrum of the statistical variation reduction toolbox and can be used for complex problems that we have failed to solve in the past. It is coached by a Master Black Belt. It is typically utilized at the engineer, quality professional, management level as well.

These sessions cost \$11,000 for the 20 sessions for all participants combined + \$8,000 per participant for one-on-one coaching and follow-up. All sessions are recorded, and all training materials are shared electronically.

If you're interested in this high-octane Structured Problem Solving Program, please contact Paul Eakle at 865-323-3491 or paul.eakle@driveinc.com.

